Actualities of Hungarian pharmaceutical financing market

No. 7, Issue VII. 2019

Newsletter

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Decision-making index, May 2019 Legislation **Activity of Parliament** 14,21 NIHIFM decisions

Product offering

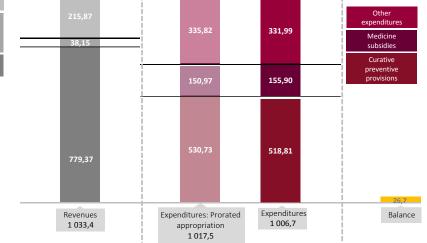
Budget impact simulation models

Illness/subgroup-specific budget impact analysis that reflect the actual uses, and simulation platforms built upon these analysis are becoming more important role in domestic acceptance mechanism.

> The simulation models built on National Health Insurance data offer well understood and controllable dimension for the expected budget impact calculations for the decision maker.

> > More about the service: link

Balance of the Health Insurance Fund, May 2019

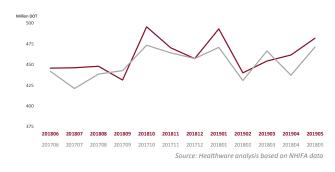


Source: Healthware analysis based on NHIFA data

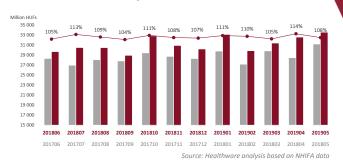
Billion HUF

Dynamics of the sales/circulation of prescription-only-medicine

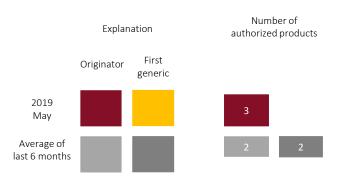
Pharmacy DOT turnover



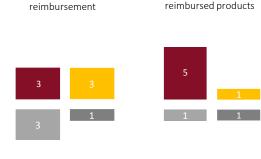
Pharmacy reimbursement turnover



Changes to subsidized medicinal product categories, May 2019



Applications for reimbursement



Source: Healthware analysis based on NHIFA data

Number of

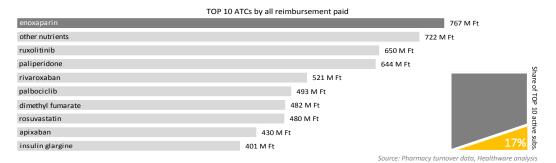
Healthware Consulting Ltd.

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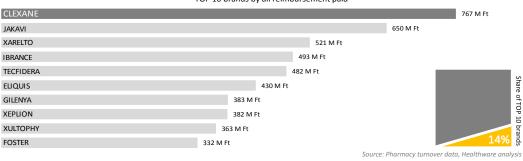
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Market data

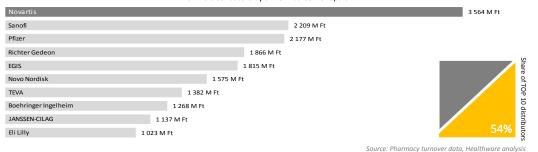
Toplists of reimbursement and number of patients, May 2019







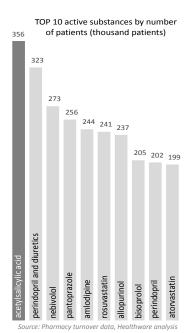
TOP 10 distributors by all reimbursement paid



Average number of medical sales reps



Source: NHIFA data, Healthware analysis



Analysis of the ongoing submission procedures — case study

Our last <u>special edition</u> examines the new, typically innovative pharmaceutical technologies that have been submitted but do not yet make the final decision by the National Health Insurance Fund of Hungary (NHIFA) and Ministry of Human Capacities (MoHC). This analysis has been updated with the 11-month event since the previous report and focuses only on the technologies that passed the standard 90 days period and bases on the data published by the NHIFA on July 19, 2019.

During the NHIFA co-ordinated period, the financing structure for the technology will be determined on the basis of submitted and agreed HTA, BIA and medical considerations. The final decision is taken by a Committee coordinated by the Ministry. Actual timelines of ongoing procedures are the following:

- 58% are waiting for the final decision more than 90 days.
- NHIFA made a positive preliminary decision on 60% of the submissions.
- The average procedure time of the analyzed products is 289 days (min-max: 94 and 878 days).
- ♦ The average procedure time of NHIFA is 221 days (min-max: 24 and 605 days).
- The average procedure time of MoHC is 86 days (min-max: 35 and 278 days).
- ullet 56 brands are waiting for ministerial decision at the moment.

According to a new legislation, which has been taken effect on 01.01.2018, NHIFA has to make final decision of a submission in 365 days. Expectations are that average procedure

In practice, applicants usually discontinue their ongoing submission procedure around the 365th day, instead of being rejected. This can be explained by the fact that in this case patients can apply for named patients reimbursement to get the pharmaceutical technologies they need. 15 such cases were found, where applicants discontinued their ongoing procedures just before the 365th day. Negotiations of ongoing procedures of 56 brands are currently occurring. The most frequent indications are neoplastic diseases as it was found in the previous two reports, too



nber of indications, companies, brands and SKUs involved in submission procedures over 90 days