Actualities of Hungarian pharmaceutical financing market

Billion HUF

Medicine

Curative

-406.4

Balance

Source: Healthware analysis based on NHIFA data

951,67

416,46

1 880.02

Expenditures

3 248,2

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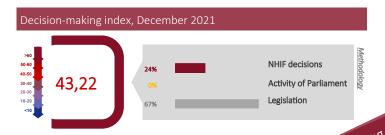
Balance of the Health Insurance Fund, December 2021

1 918,18

2 841,7

Dynamics of the sales/circulation of prescription-only-medicine

Pharmacy DOT turnover



Product offering

Burden of disease analysis

The indirect costs of therapies can currently be validated from local financing viewpoint. However, in other levels of decision making the cost analyses, which are made in social approach, can include objective and well communi cable messages. These details can aid in forming of preferences between different healthcare technologies. By way of data-request from OEP we provide the summing up of the following information

- Demographic and epidemiologic characteris
- · Dispersion of patients by disease severity based on pharm. treatment pattern
- Cost analyses (on data of prescr., inpatient and outpatient care, labs and diagnostic services, hospice, sickness benefit)

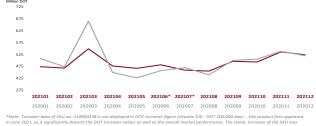
We suggest the patient survey method to define the patients indirect costs and the other state expenditure

- · Sickness absence costs
- · Home remodeling costs
- Informal care

More information <u>link</u>

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Pharmacy reimbursement turnover



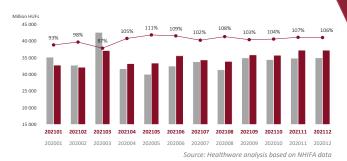


Source: Healthware analysis based on NHIFA data

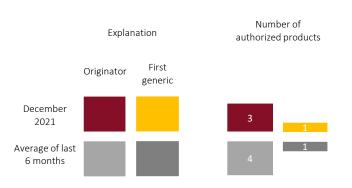
Expenditures: Prorated

appropriation

2 972 3



Changes to subsidized medicinal product categories, December 2021



Number of reimbursed products

1

Source: Healthware analysis based on NHIFA data

Applications for

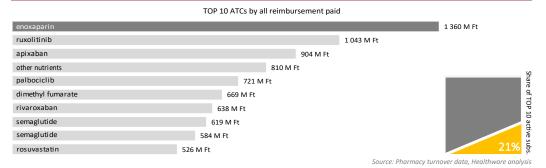
reimbursement

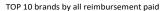
Actualities of Hungarian pharmaceutical financing market

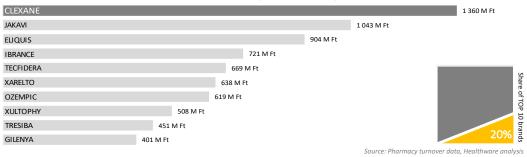
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Market data

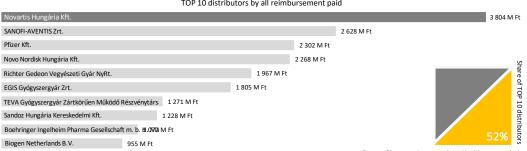
Toplists of reimbursement and number of patients, December 2021



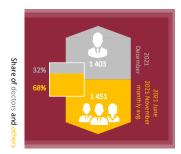




TOP 10 distributors by all reimbursement paid

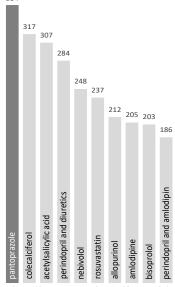


Average number of medical sales reps



Source: NHIFA data, Healthware analysis

TOP 10 active substances by number of patients (thousand patients)



Healthware analysis based on NEAK data

Analysis of pharmaceuticals published in January 2022 — Case study

On 1st January 2022, a total of 38 applications (26 brands) have been accepted to the reimbursement system. All of these applications required a legislative amendment, which meant that NHIFA could not take a final decision on its own, so the applications were referred to the

In this case study, we provide a brief overview of these requests' typical processing time, also divided into sections according to each decision point. When interpreting the analysis, it is case of submissions that appears to exceed this procedure time, companies tend to initiate the closure of the process and resubmitting the dossiers without any, or with minimal changes. In our analysis, the requests closed by a termination order and submitted again sion date was determined based on the first submission.

Based on our analysis, the following statements hold regarding the timeline of the analyzed

310 days on average (min-max: 79-680 days)

for Health Insurance



reimbursed medicine requires amendment of legislation.

A more detailed analysis of these submissions have been published in the March Special Edition, where, in addition to the overall timeline, we also present the distribution of submit sions based on the need for the legislative amendment. We also highlight the companies and submissions in different breakdowns (by requested reimbursement categories, companies).

Final decision & publication Positive preliminary decision Submission MoH

(iii)

523 days on average (min-max: 66 - 1041 days)